

Progressive Akron Boat & Water Sports Show

PRODUCED BY THE LAKE ERIE MARINE TRADES ASSOCIATION

March 2 – 4, 2018

John S. Knight Center, Akron, Ohio

APPLICATION & CONTRACT FOR EXHIBIT SPACE

Please complete this contract and return with required deposit check made payable to Progressive Akron Boat & Waters Sports Show:
Progressive Akron Boat Show, LEMTA, 1269 Bassett Road, Westlake, Ohio 44145 ■ Ph: 440-899-5009 ■ Fax: 440-899-5013 ■ Email: info@lemta.com

■ **2018 BULK SPACE:**
\$3.54/square foot (non-LEMTA member) \$3.25/square foot (LEMTA member) \$2.70 Special Price for 2017 Bulk Exhibitors*
*Restrictions apply; Must renew equal or greater total square footage

■ **2018 BOOTH SPACE:**
\$449.00 each (non-LEMTA member) \$429.00 each (LEMTA member) \$395 Special Price for 2017 Bulk Exhibitors*
*Restrictions apply

Application is made for the following Exhibit Space. (Management will make every effort to assign space, subject to prior applications.) The undersigned EXHIBITOR certifies that the printed matter on all pages of the Application & Contract for Exhibit Space constitutes the entire agreement between the parties and has been read and that the terms and conditions set forth therein are fully understood and shall constitute a binding contract when this instrument is signed by both parties.

• PLEASE PRINT ALL INFORMATION •

Type of Space (Circle one): Bulk Booth

Signature _____ Date _____

Official's name _____

Firm _____

Address _____

City _____ State _____ Zip _____

Phone _____ Fax _____

E-mail _____ May we send you emails about the show? Yes No

TOTAL ALL SPACE \$ _____

■ **ADD \$15/BOOTH OR \$25/BULK/BOAT "OHIO GROW BOATING" \$** _____

GRAND TOTAL \$ _____

■ **50% DEPOSIT DUE WITH APPLICATION \$** _____

■ **50% BALANCE DUE BY JAN. 5, 2018 \$** _____

FOR SHOW OFFICE CONFIRMATION USE • DO NOT WRITE BELOW THIS LINE

Space assigned # _____ Total cost \$ _____

Size _____ X _____ = _____ * Deposit Rec'd with Contract \$ _____

* _____ @ \$ _____ sq. ft. = \$ _____ PAYMENT DUE \$ _____

Space assigned # _____ BALANCE \$ _____

Size _____ X _____ = _____ * Date _____

* _____ @ \$ _____ sq. ft. = \$ _____ Accepted by LEMTA _____

(RETURN COMPLETED CONTRACT • MAKE & RETAIN A COPY FOR YOUR FILES)

2018 Progressive Akron Boat & Water Sports Show

AGREEMENT / RULES AND REGULATIONS

THIS AGREEMENT, entered into on the acceptance date (as shown on the reverse side hereof) by and between LAKE ERIE MARINE TRADES ASSOCIATION, INC., (hereinafter referred to as LEMTA) and the Exhibiting Company (as identified on the reverse side hereof, hereinafter referred to as EXHIBITOR).

WITNESSETH: For and in consideration of the space fee (identified on the 1st page of the Application & Contract hereof as "TOTAL COST") and the agreements and covenants contained herein, and the faithful performance by EXHIBITOR of such agreements and covenants, LEMTA hereby grants to EXHIBITOR the right to use the confirmed space designated (see reverse) as indicated on the official Show Layout for the period of time indicated for installation, display and removal of exhibit materials, and for no other purpose, and shall display and exhibit only those products/services designated on the Application for Space as accepted by LEMTA without change unless agreed to in writing by both parties.

This Agreement is made and entered into upon the following additional terms and conditions accepted by EXHIBITOR:

- 1. SPACE ASSIGNMENT:** Subject to the eligibility requirements set forth below, LEMTA hereby authorizes EXHIBITOR to participate in the above noted boat show in a space assigned by LEMTA. This space assignment is for the current show only and no proprietary rights or space rights are inferred by this assignment. LEMTA expressly reserves all rights to alter, change or modify the space allocation in all future shows. This is not a rental agreement. LEMTA shall assign space in the show with special consideration to previous exhibitors, those needing large spaces, those with special content, and those whose contracts arrive before others. LEMTA reserves the right to reject any application which in its sole judgment cannot be properly accommodated into the show's guidelines, plans, or procedures.
- 2. ADMISSIBLE EXHIBITS:** Products and services related to recreational boating, fishing and water sports are acceptable. New boats are considered to be never titled to a retail customer. All dealers showing new product must be recognized by the manufacturer as a dealer.
DEALER LINES: Retail new boat dealers wishing to display boat lines their regularly floor plan finance must purchase a minimum of 400 bulk square feet for each said line to be displayed at the show. New retail boat lines that are regularly floor plan financed may not be represented in the accessory booth areas.
- 3. MISREPRESENTATION:** Space in the show is granted on the basis of products/services designated by EXHIBITOR on the Product Description Form, and no others may be exhibited.
- 4. SUBLEASING:** EXHIBITOR may display said products only in the space assigned by LEMTA and may not assign or sublet to another the use of any part of the space without express written approval of LEMTA. LEMTA reserves the right to alter space assignments in order to conform to requirements of the John S. Knight Center, local safety and law enforcement rulings, and the Boat Show Committee rules and guidelines.
- 5. INSTALLATION & REMOVAL:** Exhibit materials will be received at the show site on dates specified in the Exhibitor's Service Kit provided all exhibitors prior to the installation period. All installation and removal of exhibits is by schedule provided by Show Management to each exhibitor. No exhibit may be removed from the show during the run of the show.
- 6. LIABILITY:** EXHIBITOR expressly agrees to indemnify and hold LEMTA harmless from any and all liability and expenses, including attorney's fees, resulting from claims against LEMTA arising out of acts or omissions of EXHIBITOR, or from any activity occurring within the space assigned to EXHIBITOR. EXHIBITOR expressly agrees that LEMTA is not responsible for and shall incur no liability whatsoever for any injuries to EXHIBITOR, its employees or agents, or for any damage or loss of property owned or controlled by, or in the custody of, EXHIBITOR or its employees.
- EXHIBITOR assumes all risks and hazards connected with its exhibit. **EXHIBITOR MUST PROVIDE PROOF OF LIABILITY INSURANCE COVERAGE IN THE AMOUNT OF \$300,000 COMBINED SINGLE LIMIT BODILY INJURY FOR ANY CLAIM BY THE THIRD PARTIES AND HAVE LEMTA NAMED AS AN ADDITIONAL INSURED.** Under no circumstances shall LEMTA be liable for any loss of sales or consequential damages.
- 7. PAYMENT & ALLOTMENT OF SPACE:** (1) LEMTA reserves the right upon advance notice to change the location of an exhibitor's booth. In the event the new location is not acceptable a full refund of all space payments to the exhibitor will be granted. (2) It is agreed by EXHIBITOR that if he cancels his contract, all deposits and payments are considered non-refundable and retained as liquidated damages by LEMTA. (3) If EXHIBITOR fails to install its display in its assigned space at the assigned installation time, or fails to pay the space payments at times specified, or fails to comply with any other provisions concerning the use of said space, LEMTA shall have the right to take possession of said space and reassign or use same as it may deem appropriate without further obligation to the defaulting EXHIBITOR. (4) Any payment not paid within the terms of this agreement will be subjected to a 2% per month interest.
- 8. SHOW CANCELLATION:** In the event the show does not open for reasons beyond the control of LEMTA, LEMTA's sole liability to EXHIBITOR shall be the return of all exhibit space payments less reasonable deductions for legitimate overhead expenses already incurred. If the show is delayed or canceled in part, LEMTA shall not be liable in any way to EXHIBITOR.
- 9. PROPERTY DAMAGE:** EXHIBITOR will not cause any damage to any portion of the display space, hall, entrances and property. EXHIBITOR agrees to pay for any damage upon demand.
- 10. PERMIT/LICENSES/LAWS:** EXHIBITOR agrees to and is responsible for compliance with all federal, state and local laws, codes and regulations governing its activities and the use of exhibit space assigned to it. EXHIBITOR is responsible for complying with all regulations and codes in the City of Akron, Ohio and any costs or assessments which may be levied or incurred by an enforcement of the codes will be the responsibility of EXHIBITOR.
- 11. RULES & REGULATIONS:** EXHIBITOR agrees that the exhibiting rules and regulations contained in the Exhibitor Service Kit are part of this agreement and that the EXHIBITOR is subject to them. All points not covered here or in the Exhibitor Service Kit are subject to a decision by the Boat Show Committee and become part of this agreement. By signing the Space Application, EXHIBITOR agrees to abide by all rules, regulations and decisions of the Committee.
- 12. EXHIBITOR USE OF MUSIC/INDEMNIFICATION:** EXHIBITOR agrees that it shall not perform nor have performed for it or on its behalf, either live or by mechanical means of radio, television, VCR, or any other means, any copyrighted musical composition unless EXHIBITOR shall first have obtained authorization from the owner of the copyrights of all music to be performed, or from an agent of the owner legally authorized to grant permission, or license for the public performance of the copyrighted music. EXHIBITOR shall provide LEMTA no later than ten days prior to the date of the show with a copy of each such document authorizing EXHIBITOR to publicly perform copyrighted music at the show. If EXHIBITOR has not provided copies of such documents to LEMTA as provided herein, EXHIBITOR agrees that it shall not perform or have performed on its behalf, by any means, any copyrighted music at the show. EXHIBITOR shall indemnify, defend and hold harmless LEMTA, its officers, directors, agents, and employees from and against any and all actions, claims, liabilities, damages, or expenses, including judgments, interest and attorney's fees which LEMTA may at any time, or from time to time, subsequent to the date of this Agreement, sustain or incur, or become subject to relating to EXHIBITOR's breach of any of its warranties and representations contained herein or the performance or other use of any copyrighted music at the show.

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2018 PROGRAM QUESTIONNAIRE

MUST BE RETURNED WITH CONTRACT. QUESTIONNAIRES RECEIVED AFTER FEBRUARY 9, 2018 MAY NOT BE INCLUDED IN THE SHOW PROGRAM.

Name: _____

Company: _____

Address: _____

City/State/Zip _____

Phone: _____

Web site: _____

**Return this
questionnaire with
your contract to:**

**LEMTA
1269 Bassett Road
Westlake, OH 44145
Fax: 440/899-5013
EM:info@LEMTA.com**

Please check ONLY THE ITEMS YOU WILL BE EXHIBITING at the show.

PROPULSION/MACHINERY

- Electric
- Generators
- Inboard
- I/O
- Jet Drive
- Outboard
- Transmissions

TRAILERS

- Boat Trailers/Parts

ACCESSORIES & EQUIPMENT

- Air Conditioning/Refrigeration
- Anchors, Ground Tackle
- Bags, Coolers, Canvas Goods
- Batteries, Chargers
- Bicycles, Mopeds
- Boat Lifts
- Cleaners / Polishes
- Clocks, Barometers
- Clothing, Footwear
- Cradles, Poppets, Stands
- De-icing, Bubbler System
- Dock Lines, Rope Clamps
- Dive / Scuba Equipment
- Docks, Dock Hardware
- Electronics, Navigational Systems
- Electrical Equipment

ACCESSORIES & EQUIPMENT (cont.)

- Fiberglass Boat Building Products
- Fishing Equipment & Tackle
- Food/Novelties
- Galley Equipment
- Gift Items, Jewelry
- Golf Carts / Scooters
- Hardware, General
- Mattress, Foam / Spring
- Paints
- Propellers, Shafts
- Safety Equipment
- Sails
- Sanitation Equipment
- Sunglasses
- Swim Platforms
- Telephones: Cellular
- Towers, Hardtops
- Visitor / Convention Information
- Water Skis, Accessories

SERVICES

- Art, Photos
- Associations, Clubs
- Boat Lettering
- Boat Repairs
- Boating Safety Courses
- Brokerage
- Canvas/Biminis

SERVICES (cont.)

- Casinos / Resorts
- Charters
- Custom Embroidery
- Dockage/Storage
- Documentation Services
- Electronics Installation, Repair
- Engine Maintenance, Repair
- Finance, Banking
- Insurance
- Investment Services
- Licensing Agencies
- Marinas
- Public Service
- Publication
- Real Estate, Land Development
- Sailmakers
- Screen Printing
- Seawall, Dock Construction
- Special Events
- Surveys, Appraisals
- Towing
- Upholstery

**INCLUDE REQUIRED
PRODUCT LISTING
ON NEXT PAGE...**

IMPORTANT NOTE: THIS QUESTIONNAIRE IS PART OF YOUR CONTRACT. IF IT IS NOT COMPLETED AND RETURNED BY THE DEADLINE, YOU WILL NOT BE LISTED IN THE SHOW PROGRAM. SORRY, NO EXCEPTIONS.

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2018 PRODUCT LISTING**

MUST BE RETURNED WITH CONTRACT.

SHOW MANAGEMENT MUST BE UPDATED WITH CHANGES WHEN THEY OCCUR.

Company Name _____ Contact _____

Phone (_____) _____ Fax (_____) _____ Email _____

■ ■ ■ ■ ■ ■ ■ ■ **ACCESSORIES & PUBLIC SERVICE EXHIBIT** ■ ■ ■ ■ ■ ■ ■ ■

Please briefly describe the products or services to be **DISPLAYED AT THE SHOW...**

MISREPRESENTATION OF PRODUCTS OR SERVICES MAY RESULT IN EXHIBIT REMOVAL

■ ■ ■ ■ ■ ■ ■ ■ **BOATS** ■ ■ ■ ■ ■ ■ ■ ■

Please describe only the boats which will be **DISPLAYED AT THE SHOW...**

If you are unsure of sizes and models at this time, please list the brands to be displayed.

CODES: **BP** = Powerboat **BS** = Sailboat **BI** = Inflatable boat

Code	Year	New or Used	Brand	Model	Size Length & Beam	✓*	Bulk Space	Pre-Owned Pavilion

* Check (✓) this box if the boat is a premier model or a first time showing in this area.
** NOTE: If you do not complete and return this form with your space contract, space cannot be assigned.
Show management must be made aware of any boat changes prior to move-in.